Trion Group of Companies

https://trion.com.ph/job/area-sales-manager-north-luzon/

Area Sales Manager (North Luzon)

Hiring organization
Trion Group of Companies

Date posted
July 12, 2025

Description
Key Responsibilities:

- Promote and sell digital electric meters to government offices and electric cooperatives.
- Build and maintain good relationships with government buyers and cooperative decision-makers.
- Look for bidding opportunities and ensure timely submission of requirements.
- Assist in preparing and submitting proposals and bid documents.
- Present products and services to potential clients.
- Monitor competitor activities and government project plans.
- Work closely with internal teams for pricing, delivery, and support.
- Help clients with any concerns after the sale.
- Report sales activities and client updates to management.
- Join client meetings and represent the company in events.
- Follow company policies, ethics, and protect confidential information.